## LIMITING BELIEF CHECK IN



## YOU ARE THE ONLY ONE STANDING IN YOUR WAY

- WHAT DO YOU HAVE IN YOUR BUSINESS THAT'S NO LONGER ALIGNED WITH YOUR VALUES OR GOALS?
- WHAT'S THE BEST ADVISE
  YOU CAN GIVE YOURSELF TO
  ACCOMPLISH YOUR TOP
  GOALS?
- WHO CAN SUPPORT YOU IN ACHIEVING YOUR GOALS?
- WHAT DO YOU NEED TO STOP DOING TO ACHIEVE YOUR TOP GOALS?

## YOU ARE

## THE MARKETING PLAN



#### TELL YOUR STORY

Authentically connect with your community

#### BE CONSISTENT

Serve your community, educate and bring value for FREE

#### ASK FOR THE SALE

Tell them how doing business with you they will experience transformation. Then keep it simple for them to do business with YOU!

## Purpose Driven Entrepreneur Marketing Plan





CLARITY ON YOUR PRODUCTS & OR SEVRVICES

keep it simple for you and your customers



KNOW YOUR
CUSTOMER AVATAR
& HOW TO SOLVE
THEIR PROBLEMS

you are marketing to this person



CONNECT, EDUCATE, & SERVE.

YOU are the marketing program



## ASK FOR THE SALE

ASK FOR THE SALE

ASK FOR THE SALE





# KEEP IT SIMPLE FOR YOUR CUSTOMERS TO EXCHANGE MONEY WITH YOU!!!

DO NOT MAKE THEM JUMP
THROUGH HOOPS OR HAVE
TO FIGURE OUT HOW TO
BOOK YOUR SERVICE OR BUY
YOUR PRODUCTS
TIP: HAVE FRIENDS AND
FAMILY TEST OUT YOUR
BOOKING SITES OR POS
SOFTWARE, ALWAYS!

## SOCIAL MEDIA FOR PURPOSE DRIVEN ENTREPRENEURS

## Megan BUSINESS COACH

### **HELPFUL TIPS**

BE ON THE SITES
WHERE YOUR
CUSTOMERS ARE

YOU DON'T HAVE TO BE ON ALL THE SITES!
CUSTOMERS SHOULD
KNOW EXACTLY WHAT
YOU DO WHEN ARRIVING
TO YOUR SITES.

HAVE GOALS WHEN YOU POST IS THIS POST?

- 1. EDUCATING
- 2. ENTERTAINING
- 3. BRAND
  AWARENESS/GROWTH
- 4. TO CONNECT WITH YOU
- 5. MAKE A SALE

#### AUTOMATE

STEP 1: HOW MANY POST, REELS, STORIES, ETC WILL YOU POST A WEEK?
STEP 2: BLOCK THE TIME TO CREATE AND AUTOMATE ALL CONTENT FOR THE POST AND SCHEDULE THEM.
THEN DO IT FOR 2 WEEKS, 3 WEEKS, 1 MONTH!!!

SETTING BOUNDARIES FOR SOCIAL MEDIA IS FOR THE ONES YOU LOVE THE MOST AND YOUR OWN MENTAL HEALTH!

TEACHING CUSTOMERS HOW TO DO BUSINESS WITH YOU IS CREATING A BOUNDARY!

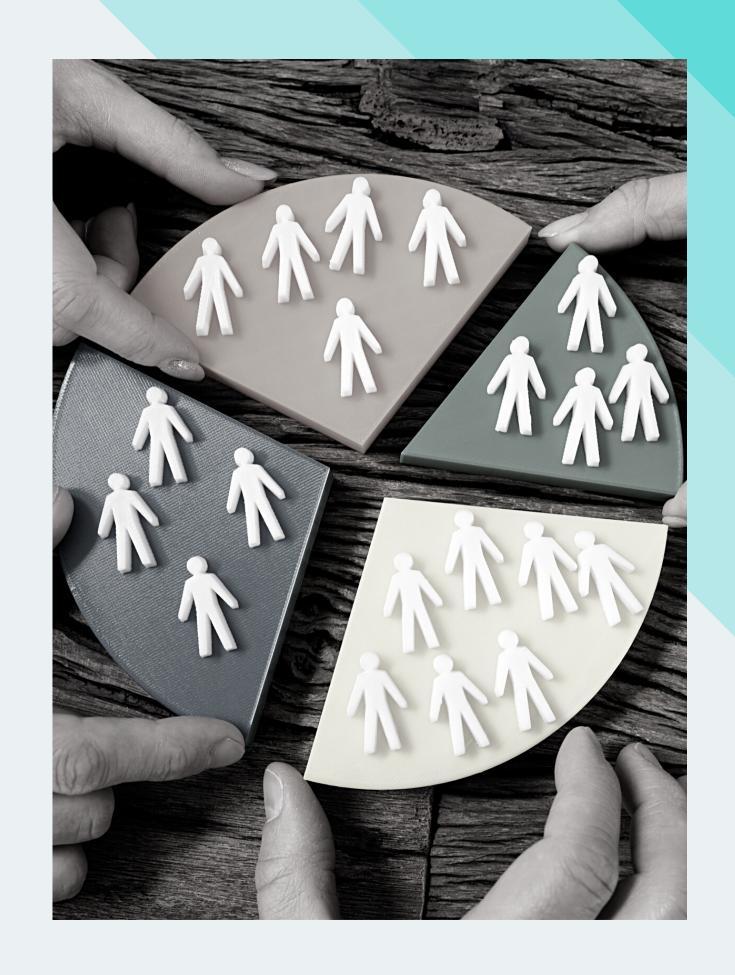




## OFFLINE MARKETING MATTERS FOR PURPOSE DRIVEN ENTREPRENEURS

YOUR CLIENTS AND COMMUNITY ARE CRAVING HUMAN CONNECTION, COMMUNITY, AND YOU!











## HOMEWORK

Set Goals & Boundaries for Social Media

Automate Post 1 week at a time for the next month

Brain Dump Marketing Plan & Ideas. Pick 3 and take action to make your marketing reality over the next 30 days!

Review Your Social Media
Accounts, Website, and other
Online Accounts and update
content.